



CENTRAL PLACEMENT CELL UNIVERSITY OF LUCKNOW



PLACEMENT AT KOTAK MAHINDRA BANK

Kotak Mahindra Bank Limited is one of India's leading private sector banks, offering a wide range of financial services including retail banking, business banking, wealth management, investment banking, and insurance solutions. Established in 1985, the bank has built a strong presence across India with a focus on innovation, customer-centric services, and digital banking excellence. It is known for its strong financial performance, regulatory compliance, and commitment to delivering long-term value to customers and stakeholders.

Position - Premier Acquisition Manager – Business Banking (Current Account)

Location - Lucknow

Key Responsibilities :

- Drive sales of non-deposit products including Mutual Funds and Insurance, and achieve cross-selling and fee income targets.
- Ensure regulatory compliance while managing branch productivity and maintaining high team morale.
- Take overall responsibility for branch break-even and P&L performance.
- Coordinate with product, marketing, and other teams to enhance customer service, develop new initiatives, and ensure customer delight.

Eligibility Criteria :

- Graduate in any stream (B.Com / BBA preferred) or Post Graduate
- Prior sales experience (preferably in liabilities products)
- Strong leadership and execution-focused mindset (Thinker:Doer – 40:60)
- Good understanding of financial instruments, markets, and economic processes
- Must have own vehicle and valid driving license (Field Job)

Skills :

- Strong communication, negotiation, and relationship-building skills.
- Leadership ability with target-oriented sales and team management skills.

Other Requirements:

- Candidate must own a vehicle and have a valid driving license (field-based role).
- Willingness to work on sales targets and travel locally for business development.

Compensation & Benefits

- CTC: ₹3.5 LPA (Graduate) | Up to ₹4.5 LPA (Post Graduate, based on interview performance).
- Performance-based incentives along with opportunities to earn additional income through sales targets.
- Career growth and professional development opportunities with Kotak Mahindra Bank Limited.

Last date to apply : 20th February 2026

SCAN TO APPLY



For any query please contact :
8208614769 | 8957451962
9415104272 | 8353984219