

Date: 09-04-2022

Career opportunities at Xplorabox

Xplorabox is an exciting startup by serial entrepreneurs and experienced professionals in the Kids' Education, Activity-Based Learning space. We design, develop and deliver activity kits to kids all across India and are growing exponentially. Our products are regularly used by over 1 lakh parents across India, to fuel our growth, we have the below-mentioned openings:

Designation:

Business Development Trainee (on confirmation Business Development Executive)
No Field Work - Female candidates welcome

Job Profile:

- Tele Call the parents to explain about our products and drive sales
- Proactively engage with customers and resolve any queries
- Report to the Management/ Team Lead/ Sales Manager as directed by the Management
- Work on two key metrics Increase Sales and Customer Satisfaction
- Other responsibilities as directed by the Management

Desired Candidate Profile

- Excellent English Communication Skills
- Should be comfortable to make outbound calls to parents
- Ability to Work under pressure and achieve Targets

Qualification:

MBA, BBA, Bcom, MCom and related fields

Salary

Post Graduate - Fixed - Rs. 17,000 and after 3 months - Rs. 20,000

Graduate - Fixed - Rs. 15,000 and after 3 months - Rs. 17,000

Work Location - Lucknow
2/233 Vikas Khand
Gomti Nagar,
Lucknow

If interested provide your details latest by 11-04-2022 on the link

<https://forms.gle/N59v6EkCckTi543k7>